## Visionary Leadership and Strategy Workshop for top management



A Visionary Leadership Strategy Workshop was conducted from 4<sup>th</sup> to 6<sup>th</sup> August 2013 for top management of the Company under guidance of HPCL experts which has helped the Company to co-create a **Vision-2016** as below:

- IL is profit making Company with Rs. 500 Crore Turnover and state-of-the-art Infrastructure & Technology.
- IL is committed to customer satisfaction by providing quality products and turn-key solutions with prompt after sales service.
- IL has highly professional & skilled manpower and conducive work environment for growth.
- IL values openness, ethics and transparency.
- IL has healthy business relationship with its stakeholders.

## Following **Team Operating Principles** for IL were also emerged during above workshop:

- We respect each others' views
- We have confidence in each others' abilities
- We trust each other
- We stand and succeed together
- We support each other.

During the workshop, Action Plans have also been prepared which mainly comprise:

- i) Tie up with BHEL for continuation of mobilization advance for execution of orders for Panels
- ii) Tie-up with BSNL for reservation of orders alongwith advance payment for execution of NGN order
- iii) Requesting Indian Railways for considering the company on rate contract basis in respect of IL products like Railway Signalling relays & SBC Panels

For above action plan, support of administrative ministry has also been taken.